



Workiva System Integrator Partner Program

Workiva is driving a new age of collaborative reporting, data management, and compliance. Over 3,000 global organizations use the Workiva cloud platform to transform data collaboration, finance, operations, and reporting processes and enable teams to make better-informed decisions.

Workiva has a growing global community of technology and system integrator partners. Our systems integration partners work with our clients to connect Wdesk to leading technology providers, including SAP®, Anaplan, Netsuite®, Workday®, and others. These partners also provide value-added service offerings for finance transformation and process improvement, and differentiate their service offerings to drive client value.

As a Workiva partner, you gain more than just access to Wdesk. You can also take advantage of training programs, marketing resources, and a partner portal that offers a wealth of valuable materials. Our partner program enables you to engage with customers and competitively differentiate your systems integrations service offerings.



Transform business operations

Wdesk transforms reporting and business processes with control, collaboration, and transparency. It connects narrative, data, and people in new and powerful ways. Wdesk enables organizations to improve productivity, uncover insights, and manage the data that drives business decisions.



Ensure secure and optimized delivery

Trusted by over 3,000 of the world's most sophisticated organizations, Wdesk provides rigorous safeguards and the highest level of security. Configure access and control at all levels—teams, contributors, or even individual data points. Create secure, customizable spaces for departments, teams, and individuals to collaborate—for any purpose, at any time.



Deliver services on a powerful cloud platform

Wdesk is the alternative to siloed legacy and desktop systems, creating more efficiency in the multiple systems in use. By leveraging the platform, partners are efficiently scaling their businesses and boosting service levels.



Get started today

A simple three-step process activates a Workiva partner relationship. The first step is an introductory call and an agreement on a joint business plan. The second step is to sign the Workiva partner agreement. The third step is to enroll in training courses and become Wdesk certified. As a certified partner, additional opportunities are available to connect with the Workiva sales team, execute on joint marketing, and empower your teams to drive revenue.

About Workiva

Workiva delivers Wdesk, a leading enterprise cloud platform for data collaboration, reporting, and compliance that is used by thousands of organizations worldwide, including over 70 percent of the 500 largest U.S. corporations by total revenue. Companies of all sizes, state and local governments, and educational institutions use Wdesk to help mitigate risk, improve productivity, and gain confidence in their data-driven decisions. For more information about Workiva (NYSE:WK), please visit workiva.com.

Workiva Partner Program Benefits

In addition to accessing the Wdesk platform, you will receive world-class sales and marketing support as well as robust training and certification programs to ensure your success.

		Registered	Advanced	Premier	Elite
Partner Platform and Program	Wdesk Platform	✓	✓	✓	✓
	Wdesk University	✓	✓	✓	✓
	Wdesk Partner Community	✓	✓	✓	✓
Sales	Workiva Partner Portal	✓	✓	✓	✓
	Dedicated Partner Alliance Manager			✓	✓
	Business reviews			✓	✓
Education and Certification	Workiva instructor-led on-site training		✓	✓	✓
	Wdesk Basic Certification			✓	✓
	Wdesk Advanced Certification				✓
	Partner-specific learning development plan				✓
Marketing	Workiva Partner Playbook		✓	✓	✓
	Workiva User Conference sponsorship and attendee discounts		✓	✓	✓
	Workiva Partner website listing			✓	✓
	Joint marketing			✓	✓
	Joint customer-facing events			✓	✓
Support	Wdesk Success team	✓	✓	✓	✓
	Designated partner enablement specialist			✓	✓

As of 1/1/2018, subject to change

To learn more, visit workiva.com/partners



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