

# Partner with Workiva

A market leader in reporting and compliance solutions



**3,000+**  
customers



**95%**  
customer satisfaction



**Used by 70%**  
of the 500 largest U.S.  
corporations by total revenue



**Recognized  
as a leader**  
in the 2017 Gartner Cloud  
FCPM Magic Quadrant



**15 offices**  
worldwide



**1,200+**  
employees

## Gain a competitive advantage by partnering with Workiva

Workiva is driving a new age of cloud-based collaborative reporting, data management, and compliance. Large and expanding organizations use Wdesk, the Workiva cloud platform, to transform finance, operations, and reporting processes and enable teams to collaborate and make better-informed decisions.

Workiva has a fast-growing global community of best-in-class partners. As experts on the Wdesk platform, our partners deliver services to implement, integrate, and drive business value within the Wdesk ecosystem.

As a Workiva partner, you gain more than just access to our Wdesk platform. You can also take advantage of training programs, marketing resources, and a partner portal that offers a wealth of valuable materials. Our partner program is designed to help you to reach out to prospects, engage with customers, and competitively differentiate your services.

Partner with Workiva to deliver efficiency in your engagements, reduce risk, and make your services more profitable.

## Key Partner Benefits

- Provide your clients with improved process efficiency and controls, and reduced risk
- Increase brand awareness and broaden your reach
- Improve connections with the 3,000+ companies using Wdesk
- Deepen client engagements, and create more competitive offers

## Partnership Programs

### Managed Service and BPO

Partnering with Workiva equips our Business Process Outsourcing (BPO) and Managed Service partners with a flexible and powerful platform.

### System Integrators

Systems Integrators deliver consulting, integration, and implementation services that help organizations maximize their investments in Wdesk.

### Sales Partners

Become a Sales Partner to access sales-specific resources, demo Wdesk solutions, register opportunities, or resell the Wdesk platform for a targeted industry or geography.

### Advisory Partners

Advisory Partners understand the challenges business teams face and provide a wealth of knowledge to transform reporting, compliance, and operational processes.

### Technology Partners

Workiva Technology Partners deliver integrations that support reporting and process transformation and complementary solutions that maximize clients' investments in Wdesk.

To learn more, visit [workiva.com/partners](https://workiva.com/partners)