Workiva and OpenGov Announce Partnership to Help State and Local Governments Modernize Budgeting and Financial Reporting

OpenGov Budget Builder to be Paired with Wdesk

Ames, IA and Redwood City, CA - February 21, 2017-- Workiva (NYSE:WK), a leading provider of enterprise cloud solutions for improving productivity, accountability and insight into business data, and OpenGov, the leader in government performance solutions, jointly announced today a partnership to help state and local governments modernize their budgeting and financial reporting processes.

OpenGov Budget Builder and OpenGov Intelligence, which streamlines budgeting, analysis and public disclosures, will be paired with the Workiva platform Wdesk, which provides governments the ability to link their data in a single, trusted source and create integrated reports with control and accountability.

States, municipalities and other governmental entities are required to submit a wide variety of documents and reports to regulators, bond investors and the public. These documents include annual budgets, monthly performance reports and Comprehensive Annual Financial Reports (CAFR) that comply with the Governmental Accounting Standards Board's requirements.

OpenGov will offer Wdesk as part of its complete cloud-based budgeting solution, enabling customers to easily publish budget books based on their preparation done in OpenGov Budget Builder. The joint offering will also help governments create CAFR reports, quarterly management reports and other related documents.

With Wdesk, administrators can control access at all levels so that each user can create, edit and review data and documents that relate directly to them. This secure access feature is especially useful for reviewing and approving budgets as well as for CAFR external audit reviews.

"We are excited to work with OpenGov to further expand Wdesk across state and local governments," said Matt Rizai, Chairman and CEO of Workiva. "Our joint product offering will give governments a complete budget, performance management and financial reporting solution, which will save them time and money."

"With the addition of Wdesk to the OpenGov Smart Government Platform, we are jointly offering a complete solution for analyzing and communicating complex public sector financial information to government employees, elected officials and the public. We are excited to immediately offer Wdesk to more than 1,400 OpenGov customers," said Zac Bookman, OpenGov Co-Founder and CEO. "Our partnership further enables data-driven decision-making and improves transparency for the public."

About Workiva
Workiva (NYSE:WK) created Wdesk, a collaborative work management platform for enterprises to collect, link, report and analyze business data with control and accountability. Thousands of organizations, including over 70 percent of the Fortune 500®, use Wdesk. The platform's proprietary word processing, spreadsheet and presentation applications are integrated and built upon a data management engine, offering synchronized data, controlled collaboration, granular permissions and a full audit trail. Wdesk helps mitigate risk, improves productivity and gives users confidence to make decisions with real-time data. Workiva employs more than 1,200 people with offices in 16 cities. The company is headquartered in Ames, Iowa. For more information, visit workiva.com.

About OpenGov
[OpenGov](#) is the leader in government performance solutions: easy-to-use cloud software for better budgeting, improved reporting and operational intelligence, and comprehensive transparency and open data. OpenGov solutions give governments the right tools and relevant data for more informed decision-making and better outcomes for the public.

Over 1,400 public agencies in 48 states use OpenGov software. Founded in 2012, OpenGov customers include the State Treasurer of Ohio, the city of Minneapolis, MN; Maricopa County, AZ; and Washington, DC. OpenGov is backed by top investors Andreessen Horowitz, 8VC, and Thrive Capital and has headquarters in Redwood City, CA.

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